## **Weekly Wire**

# BRINKER CAPITAL INVESTMENTS AN ORION COMPANY

#### **What Moves Markets**

By Rusty Vanneman, CMT, CFA, BFA™

Last week the 9-week winning streak for the US stock market was snapped. The S&P lost less than 2% and the NASDAQ losses were nearly double that at less than 4%. Losses were more about profit-taking in a new calendar year than any meaningful economic data. That said, we did get the critical employment data last Friday. It revealed a still low 3.7% unemployment rate and more jobs were added than expected. More on the labor market in a moment.

This coming week is full of important data. It is the start of 4Q23 earnings season, particularly the large banks reporting at week's end. In short, expect a <u>strong earnings season</u>. Currently, according to S&P Global Market Intelligence, year-over-year (YOY) operating earnings for the S&P 500 should be over +8%. This is an improvement over last quarter's +3% YOY growth and the third straight quarter of growth. Reported earnings are currently expected to grow 12%.

This week, we will also get inflation data, with both Consumer Price Index (CPI) and Producer Price Index (PPI) toward the end of the week too. As for the former, the CPI is expected to be 3.2%, a slight uptick from last month. Core CPI (removing food and energy prices) is expected to be 3.8% (down from 4.0%).

As for what to expect moving forward, let's talk about levels, trends and expectations. This is what moves markets. Defining these terms, "level" is where things are now relative to historical averages, "trend" is how that level has been changing, and "expectations" are what investors are expecting in terms of how "trends" might be changing.

For the economy, current levels do suggest a <u>Goldilocks Economy</u>. GDP growth has been solid and is still expected to be just under 3% for the 4Q23. Inflation, when looking at the 6-month rate of change for the Fed's preferred inflation index, Personal Consumption Expenditure (PCE), is now below its ideal inflation target of 2%. The level of the economy is strong. That said, trends are more important than levels for moving markets. When things are getting less bad, that's typically good for the market. When things are getting less good, that's generally not good for the markets. Here, the trend in inflation is supportive of the market.

The economy, however, at least defined by the employment situation, is deteriorating. First, let's clearly state that the labor market is still strong. Unemployment is low by historical standards. <u>Job openings</u> are still historically high. The employee quit rate is high by historical averages, which also suggests labor market strength. The problem is that each of these numbers is now deteriorating. The trend here is clear.

These trends are why we believe investors are expecting sharply lower short-term interest rates, arguably the leading reason for market gains in recent months. According to the CME FedWatch Tool , the market is currently pricing an over a 50% chance now that the short-term rates drop over 1% by September 18th and a nearly 20% chance that that the short-term rates drop ~2% by December 18th. If expectations change, however, for less rate cuts, that could put pressure on the market – even if earnings (the real reason why stocks go up over time) are the best they've been since early 2022.

Add it all up...

#### Stay invested. Stay diversified. Stay disciplined.

If you have any questions or comments, please let us know at <a href="mailto:strategists@brinkercapital.com">strategists@brinkercapital.com</a> or at Rusty@Orion.com. See you next week.

Interest Rates as of January 05, 2024					
Rate	This Week	1Wk Δ%			
13-Wk Treasury Yield	5.22%	0.04%			
10-Yr Treasury Yield	4.04%	0.17%			
Bloomberg US Agg Yield	4.85%	0.15%			
Avg Money Mkt Yield	5.20%	0.01%			
Avg 30-Yr Mortgage Rate	7.06%	0.13%			

Sources: Yahoo Finance, S&P Global, Crane Data, BankRate

Key Economic Data This Week						
	Expectation	Release Date				
Consumer Credit	\$8B	1/8/2024				
Consumer Price Index (CPI) YoY	3.3%	1/11/2024				
Core CPI YoY	3.8%	1/11/2024				
Producer Price Index (PPI) YoY		1/12/2024				
Core PPI YoY		1/12/2024				

Source: MarketWatch

Key Economic Data Last Week					
Data Point	Expectation	Actual			
US Job Openings	8.8M	8.8M			
ISM Manufacturing	47.2%	47.4%			
ADP Employment	130,000	164,000			
Nonfarm Payrolls	170,000	216,000			
US Unemployment Rate	3.8%	3.7%			
ISM Services	52.5%	50.6%			

Source: MarketWatch, First Trust

Stocks, Bonds, Alternatives, & Real Assets as of January 05, 2024							
Security Name	Risk Score	1Wk	1Mo	QTD	YTD	1Yr	3 Yr Ann.
Global Equities (60% US, 40% Intl)	100	-1.59%	3.51%	-1.59%	-1.59%	20.35%	5.60%
S&P 500 Total Return	102	-1.50%	2.97%	-1.50%	-1.50%	25.39%	9.73%
Dow Jones Industrial Average	97	-0.56%	3.80%	-0.56%	-0.56%	16.25%	9.43%
NASDAQ 100 Total Return	122	-3.62%	2.86%	-3.21%	-3.21%	50.46%	9.53%
TV Benchmark	107	-1.89%	3.21%	-1.76%	-1.76%	30.70%	9.56%
Morningstar US Large Cap	102	-1.51%	2.62%	-1.51%	-1.51%	29.19%	9.24%
Morningstar US Mid Cap	113	-1.88%	4.55%	-1.88%	-1.88%	14.16%	6.03%
Morningstar US Small Cap	125	-3.15%	4.85%	-3.15%	-3.15%	16.81%	3.51%
Morningstar US Value	98	0.21%	5.45%	0.21%	0.21%	11.25%	11.50%
Morningstar US Growth	126	-3.91%	1.80%	-3.91%	-3.91%	35.62%	1.91%
MSCI ACWI Ex USA	98	-1.47%	4.03%	-1.47%	-1.47%	12.88%	1.12%
MSCI EAFE	101	-1.26%	4.19%	-1.26%	-1.26%	16.29%	3.83%
MSCIEM	98	-2.09%	3.34%	-2.09%	-2.09%	4.92%	-6.07%
Bloomberg US Agg Bond Index**	27	-1.20%	1.40%	-1.20%	-1.20%	3.45%	-3.61%
Bloomberg Commodity Index	70	0.09%	-0.49%	0.09%	0.09%	-3.23%	9.74%
Wilshire Liquid Alternative Index	25	-0.45%	-0.17%	-0.45%	-0.45%	3.96%	0.88%
US Dollar	10	1.18%	-1.24%	1.07%	1.07%	-1.75%	4.45%
Bloomberg US Treasury Bill 1-3mo	1	0.08%	0.48%	0.08%	0.08%	5.18%	2.24%

Source: Morningstar

The TV Benchmark represents an average of the S&P 500, Dow Jones IA, and NASDAQ 100 return indexes

The Orion Risk Score represents risk relative to the global equity market.

#### **JANUARY 2024**

### **Brinker Capital Five Factor Stock Market Barometer**



	NEGATIVE	NEUTRAL	POSITIVE	
				Fundamental indicators include factors such as corporate earnings, profitability, and the credit environn
Fundamentals				Earnings have likely troughed, leading to a more constructive forward-looking outlook
We invest to participate in				<ul> <li>At the end of Q3 earnings season, unofficial year-over-year earnings growth was positive for the fi time in the last four quarters and analyst guidance is strong for 2024</li> </ul>
company success. Over time,				Several leading indicators, however, still suggest some potential weakness in 2024.
stock prices follow earnings.				Domestic return on equity ratios have potentially troughed as their downtrend has flattened leading a more constructive forward-looking outlook
Valuation				Valuation indicators include factors such as price multiples, the CAPE ratio, and earnings yield vs. oth asset classes.
				Valuation measures point to an expensive domestic equity market.
How much do we pay for those fundamentals?				Current CAPE ratio is nearly well above historical average which is consistent with below-average ret
Starting points matter.				Fed Funds rate exceeds the forward earnings yield of the S&P 500
otal ting points matter.				Small cap, foreign developed, and emerging markets are relatively attractively valued
				Interest rate indicators include factors such as the interest rate environment, credit spreads, and infl
Interest Rates				Yield curve has been inverted for the longest consecutive span since 1980; inversion has been a b ish market signal and fairly accurate indicator of future recession
Both the level and trend of interest rates impact				<ul> <li>Markets are pricing the end of the Fed's rate hike cycle with four cuts currently expected in 2024; though short-term US interest rates remain among highest levels globally</li> </ul>
earnings and valuations.				Investment grade and high yield spreads have remained tight and well-behaved
				Elevated CMBS and MBS spreads signal heightened stress in real estate market
				Policy indicators include factors such as monetary and fiscal policy.
Policy				Monetary and fiscal policy are expected to be accommodative with current election cycle
Monetary and fiscal policy impact interest rates,				<ul> <li>Increased government spending in the face of rising debt service continues to pose longer-term th to government funding and potential for robust fiscal policy response</li> </ul>
valuations, and earnings.				Year-over-year change in M2 money supply remains negative, but is still above long-term trend
3				With short-term government shutdown fears abated, markets are experiencing a broad boost in liqu
				Behavioral indicators include factors such as sentiment, momentum, trend, and breadth.
Behavioral				Markets have remained in an uptrend through the end of 2023, consistent with seasonal patterns
Over the short term, the				Market breadth has improved; broader participation will need to be sustained to maintain market upto
market is like a voting machine.				<ul> <li>Extreme optimism among investor surveys has returned to multi-year highs, pronouncing a contrar signal headwind to forward returns</li> </ul>
				Seasonality is bullish in fourth year of presidential election cycle

### **Brinker Capital Asset Class Barometer**



	NEGATIVE	NEUTRAL		POSITIVE	
Domestic Equity					Factors considered within domestic equity include allocations to the traditional style box asset classes.  Less constructive on US large cap stocks; although fundamental outlook could begin justifying elevated multiples  Monetary policy environment is a headwind for broader market appreciation as economy tightens and cost of capita  The valuation gaps between value and growth stocks as well as large and small cap stocks are highly extended, t favoring value-oriented and smaller market capitalization companies  Recent domestic equity rally could be overblown when considering looming economic headwinds in US
International Equity			•		Factors considered within international equity include a breakdown between developed and emerging markets as w allocations across the traditional style box.  Remain cautiously positive on international equities with consideration given to geopolitical risks; more attractive val tions versus domestic equities with roughly similar fundamental outlook  On a relative basis, international equities broadly have stronger cash flows and higher dividends than US equities pring a buffer to volatility and higher total return potential  Within international equity, we are neutral on developed vs. emerging markets  The strength of the US Dollar is facing vulnerability going into next year, this could prove a tailwind for international equities relative to domestic
Core Fixed Income			•		<ul> <li>Factors considered within core fixed income include credit quality and duration of the broad fixed income universe.</li> <li>Modestly positive on core fixed income with the most attractive yield environment in nearly two decades; higher sing yields generally point to higher expected forward returns</li> <li>Cautiously navigating tight credit spreads combined with higher forward inflation expectations; risk/ return tradefor Treasuries is compelling</li> <li>While net neutral on duration, capital appreciation has likely been mostly realized from recent rate retraction in an apation of Fed cutting</li> </ul>
Global Credit					Factors considered within global credit include allocations to various spread and/or non-core fixed income sectors well as duration.  Modestly positive on global credit; while high yield securities have remained resilient, tight spreads leading to a le attractive risk/return tradeoff  Compelling opportunities in several areas of global credit with attractive total return potential  Despite spreads being tight relative to long-term averages, starting yields provide a buffer against potential risks could lead to declining market values
Alternatives		•			Factors considered within liquid alternatives include high versus low beta sub-asset classes.  Neutral on liquid alternatives as core fixed income has become more attractive  Correlations between stocks and bonds have risen, making alternatives an attractive diversifier  Positioning within alternatives has been tilted toward lower-volatility complements to core fixed income  Liquid alternatives offer a relatively stable risk profile with the potential for little correlation to equity  beta or fixed income duration
Real Assets		•			Factors considered within real assets include allocations to the subcategories of commodities, real estate, natural resource equities, and infrastructure  Neutral on real assets; geopolitical risk and potential for reacceleration in inflation are tailwinds for real assets  Within real assets, REITs and natural resource stocks have seen strong recent relative performance  The green energy transition provides elevated demand for a variety of industrial metals  REITs are attractive as rates have fallen, forward expectations for a slow down in these rate reductions

### Disclosures



The views expressed herein are exclusively those of Orion Portfolio Solutions, LLC d/b/a Brinker Capital Investments a registered investment advisor, and are not meant as investment advice and are subject to change.

The S&P 500 Index is an unmanaged index of 500-large capitalization companies. This index is widely used by professional investors as a performance benchmark for large-cap stocks. The Nasdaq Composite Index is an index that follows approximately 5000 stocks that trade on the Nasdaq exchange. It is considered a good benchmark for smaller company stocks. An index is an unmanaged group of stocks considered to be representative of different segments of the stock market in general. You cannot invest directly in an index.

The CFA® is a globally respected, graduate-level investment credential established in 1962 and awarded by CFA Institute — the largest global association of investment professionals. To learn more about the CFA charter, visit www.cfainstitute.org.

The CMT Program demonstrates mastery of a core body of knowledge of investment risk in portfolio management. The Chartered Market Technician® (CMT) designation marks the highest education within the discipline and is the preeminent designation for practitioners of technical analysis worldwide. To learn more about the CMT, visit https://cmtassociation.org/.

Think2perform's Behavioral Financial Advice program integrates traditional finance practices with psychology and neuroscience to improve emotional competency and decision-making behavior that increases effective usage of the financial plan with clients. To obtain the Behavioral Financial Advisor (BFA) designation, participants must complete a self-directed course, which takes 20-30 hours to complete, and includes a mix of interactive exercises, videos and case studies. To learn more about the BFA, visit https://www.think2perform.com.

Wealth Management services offered through Orion Portfolio Solutions, LLC d/b/a Brinker Capital Investments a registered investment advisor.

Source: Brinker Capital. Information is accurate as of December 31, 2023. Themes and specific funds utilized to implement themes are discussed within the context of Brinker Capital's managed asset allocations and are based on current market conditions and constitute Brinker Capital's judgment and opinions, which are subject to change without notice. Past performance does not guarantee future results. Statements referring to future actions or events, such as the future financial performance of certain asset classes or market segments, are based on the current expectations and projections about future events provided by various sources, including Brinker Capital's Investment Management Group. These statements are not guarantees of future performance and actual events may differ materially from those discussed. Orion Portfolio Solutions, LLC d/b/a Brinker Capital Investments a registered investment advisor.